



CASE STUDY

Healthcare Triangle, Inc. Combines Hosting and Managed Services Offers Reliable and Affordable Solution to Midwest Hospital

The Client

Our client is a general medical and surgical health care facility located in the Midwest. Their location includes a 12-bed hospital and a 58-bed nursing home. They offer the convenience of locally provided health care 24-hours a day, and a comprehensive list of medical services; including inpatient, outpatient and home health; coupled with the most extensive professional staff and medical equipment in the area.

The Need

Prior to 2018, the client received an extension of the Cerner EHR through a hosted solution from another local facility. The organization was highly dissatisfied with the services supplied and looked to set up a new partnership to improve its technology capabilities.

The client evaluated several solutions and ultimately undertook a strategic effort to transition to the Epic EHR through partnership with another major health system. However, the offering did not

include an ERP solution. The client needed to buy and support an ERP system that offered integration to the Epic EHR and a fully hosted model at affordable costing.

Why Healthcare Triangle (HTI)?

When the client identified the need to change its EHR, the offering did not include support for an ERP system. The client sought a solution to fill this gap. HTI offered a fully managed, hosted solution at an affordable price. Given Healthcare Triangle's deep MEDITECH background, trusted hosting solutions, and integration knowledge with Epic, we were a clear choice.

The Solution

Through guidance from the local system and HTI, the client chose to install the MEDITECH ERP system, using implementation, hosting and integration support from HTI. HTI's hosting solution and application managed services removed the overhead of adding data center space and training staff by offering

a fully managed hosted platform with MEDITECH ERP application support. Through HTI's work the client achieved full integration with the reliability and cost savings of a hosted solution.

The Benefit

The client can now support their ERP solution with minimal cost and no involvement from their full-time staff with strong SLA compliance.

www.healthcaretriangle.com
(888) 706-0310
(203) 774-3323



HEALTHCARE
TRIANGLE
Reinforcing Healthcare Progress™

Healthcare Triangle, Inc.™ (HTI) reinforces healthcare progress through breakthrough technology and extensive industry know-how. We support healthcare providers and payors, hospitals and Pharma/Life Sciences organizations in their effort to improve health outcomes by enabling the adoption of new technologies, data enlightenment, business agility and accelerate responding to immediate business needs and competitive threats. The highly regulated healthcare and life sciences industries turn to HTI for our expertise in digital transformation on the cloud, security and compliance, data lifecycle management, healthcare interoperability, clinical and business performance optimization. Our headquarters is located in Pleasanton, California and we have employees throughout the US.

For more information, please visit www.healthcaretriangle.com.

©2021 Healthcare Triangle Inc. All rights reserved. All other registered trademarks or trademarks are property of their respective owners.